APPENDIX 1





MAGNUM BERHAD 197501002449 (24217-M)



REDEFINING GROWTH, SHAPING THE FUTURE

MAGNUM BERHAD 49th Annual General Meeting 29 May 2025





MAGNUM BERHAD 197501002449 (24217-M)



REDEFINING GROWTH, SHAPING THE FUTURE

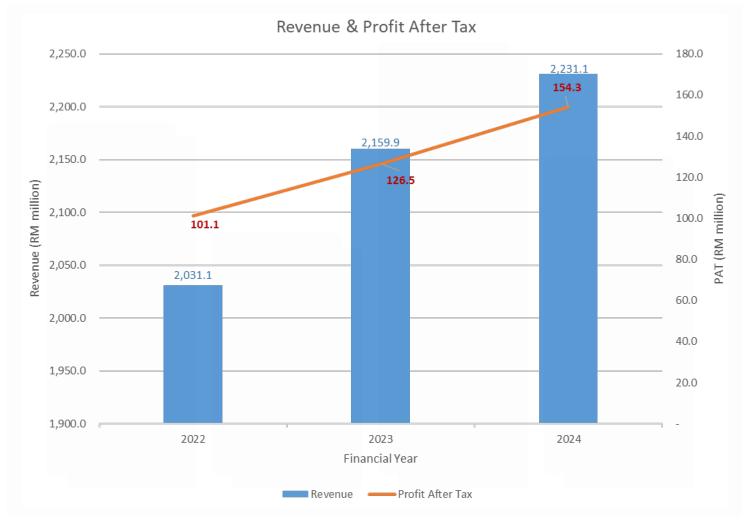
MAGNUM BERHAD 49th Annual General Meeting <u>29 May 2025</u>

- 1) REVIEW OF OPERATIONS
- 2) QUARTERLY DIVIDEND DECLARED
- 3) TRANSFORMATION PROGRAMME UPDATES
- 4) STRATEGIES GOING FORWARD
- 5) QUERIES FROM MINORITY SHAREHOLDERS WATCH GROUP



MAGNUM BERHAD – 49th AGM on 29 May 2025

1) REVIEW OF OPERATIONS





1) REVIEW OF OPERATIONS

Despite lower number of draws (2024: 164 draws; 2023: 165 draws), **Revenue** has increased by **RM71.13 million** or 3.3% from **RM2.16 billion to RM2.23 billion**, primarily due to:

- 1. Continued recovery of our gaming business in FY 2024.
- 2. Boosted by a successful **4D** Jackpot run during the year, which helps to increase the footfall of both existing as well as new players.
- 3. All 4 products recorded increase in sales.



1) REVIEW OF OPERATIONS

The Group's Profit Before Tax has increased by 16.7% or RM31.52 mil to RM219.95 mil from RM188.43 mil. The Profit After Tax improved to RM154.35 mil from RM126.50 mil, an increase of 22.0% or RM27.85 mil, mainly due to:

- 1. higher gaming revenue as a result of continuous recovery of our gaming business in FY 2024, despite a lower number of draws conducted (2024: 164 draws ; 2023: 165 draws).
- 2. Operating & Administrative expenses for FY 2024 remains substantially the same as FY 2023, due to successful cost optimization efforts despite increase in revenue for FY 2024.



2) QUARTI	ERLY DIVIDEND DECLARED	Di	vidends de	clared	in year
			2023	2	2024
		%	RM'000	%	RM'000
Q1 2023	1 st interim for FYE 2023	1.0	14,372		
Q2 2023	2 nd interim for FYE 2023	2.0	28,743		
Q3 2023	3 rd interim for FYE 2023	1.0	14,372		
Q4 2023	4 th interim for FYE 2023	2.0	28,743		
Q1 2024	1 st interim for FYE 2024			1.5	21,558
Q2 2024	2 nd interim for FYE 2024			2.0	28,743
Q3 2024	3 rd interim for FYE 2024			1.5	21,558
Q4 2024	4 th interim for FYE 2024			2.5	35,929
		6.0	86,230	7.5	107,788

MAGNUM BERHAD – 49th AGM on 29 May 2025



3) Transformation Programme Updates



Unwavering commitment to digitalisation, customer-centric innovation and operational excellence

Our essential touchpoints - MyMagnum 4D mobile App and digital platforms



Employees are empowered with **data-driven information** to drive more impactful decisions.



Proof-of-concept **Self-Service Kiosks** trialled across all state offices in West Malaysia.



3-Star rating in FTSE4Good Bursa Malaysia Index

MAGNUM BERHAD – 49th AGM on 29 May 2025



4) STRATEGIES GOING FORWARD



Drive **operational efficiencies** and fostering a sustainable business proposition



Continuous digital innovations in all facets of our operations – to improve both effectiveness & efficiencies



Enhance customer-centric experiences



Cultivating a culture of agility, resilience and forward thinking amongst the staff force



END





MAGNUM BERHAD 197501002449 (24217-M)



REDEFINING GROWTH, SHAPING THE FUTURE

APPENDIX 2

MAGNUM BERHAD 49th Annual General Meeting 29 May 2025



Queries from

Minority Shareholders Watch Group

(MSWG's letter dated 23 May 2025)



<u>Q1</u>

Given the increased regulatory risks and unfavourable licensing decisions in states like Kedah and Perlis, has the Company evaluated alternative business models or geographical diversification strategies to de-risk the core of its gaming operations?



<u>A1</u>

The Kedah and Perlis state governments' decision not to renew the trading license only affects 3% of our operations. While the Alor Setar High Court ruled that the Kedah state government's decision was unconstitutional, the legal challenge in Perlis was unsuccessful, and both matters are now before the Court of Appeal.

We remain steadfast in upholding our rights as a licensed operator and are committed to navigate these challenges within the framework of the law. At the same time, the Company is actively engaging with the authorities and regulators to expand its distribution channels beyond traditional brick-and-mortar outlets.



<u>Q2</u>

"In line with this, we are implementing significant upgrades to our gaming systems and infrastructure. This bold initiative will redefine how we operate, innovate, and engage with our stakeholders—setting new industry benchmarks and elevate the gaming experience." (Page 9 of IAR 2024)

What is the total capital expenditure planned for this initiative, and how will the ROI be measured? What is the timeline for the completion of these upgrades?

<u>A2</u>

The Gaming Systems and its infrastructure are the backbone of our operations. It is a common guideline to perform a major system update every 7+ years, depending on the current state of technology and the systems' capability to keep up with business demands.

The current Gaming Systems were last updated in 2014 and the current refresh will be implemented progressively over the next 2 years. As per page 157 of the IAR 2024, the amount of capital expenditure approved and contracted for the Gaming Systems Refresh amounted to RM33.3 million.

This exercise includes quantifiable improvements to hardware and frontend/backend features, measured on systems uptime, customer activity and operational efficiency. Non-quantifiable improvements include IT security enhancements.



<u>Q3</u>

"The Online Gambling Market was valued at USD 95.5 billion in 2024, and is projected to reach USD 275 billion by 2034, rising at a CAGR of 10.5%." (Source: GlobeNewswire)

Given the growing presence and influence of offshore online betting platforms, how is Magnum positioning itself against these players in terms of product appeal, odds, accessibility and gamification features?



<u>A3</u>

Many of the offshore online betting platforms are illegal platforms, operated by illegal operators. The persistent presence of illegal operators leveraging online platforms to expand their operations, undermine legitimate industry players and deprive the Government of significant tax revenue. More critically, their unregulated and continued presence bolsters the shadow economy, posing a challenge now and well into the foreseeable future. Addressing this requires not just enforcement but also strategic policy changes.



<u>A3</u>

To combat the above, our digital transformation has redefined how we connect with customers, ensuring convenience, transparency, and engagement at their fingertips. Our MyMagnum 4D mobile app and digital platforms have become essential touchpoints. At the same time, our M Premium membership programme has fostered deeper relationships, enhancing customer loyalty and engagement.

We will continue to expand our digital ecosystem, introducing more personalised experiences and gamification elements to create a dynamic, rewarding and interactive journey for our customers.



<u>Q4</u>

"In support of this national agenda, Magnum has developed a strategic roadmap to transition our operations towards carbon neutrality by 2040 and ultimately reach Net Zero emissions by 2050" (Page 23 of IAR 2024)

What are the established baselines for Scope 1, Scope 2 and Scope 3 emissions? Please provide a detailed roadmap with 2025 – 2030 interim targets, including metrics on energy intensity and emissions per RM revenue.



<u>A4</u>

Baseline Year: 2024

Category	Metric	Baseline (2024)
Scope 1	Direct emissions	162.61 tCO2e (fuel, generators)
Scope 2	Purchased electricity	778.96 tCO2e (corporate offices and agencies-owned)
Scope 3	Indirect emissions	484.90 tCO2e (commuting, business travel)
Energy Usage	Total MWh consumed	1,050.15 MWh
Revenue	Total revenue	RM 2,231 mil
Employee Headcount	Person	344
Energy Intensity	MWh/MYR\$mil	0.47
Emissions Intensity	TCO2e/MYR\$mil	0.63

MAGNUM BERHAD – 49th AGM on 29 May 2025



		2023	2024
Per capita CO ₂ emissions	(1) GHG Emissions – Scope 1 & 2		
Carbon dioxide (CO ₃) emissions from fossil fuels and industry. Land-use change is not included.	Total GHG Emissions (tCO2e)		941
III Table 🖉 Map 🗠 Line 🕅 Slope 🥜 Edit countries and regions 🔅 Settings t	GHG emissions per headcount, (tCO2e)		2.74
t M ^{ar Malaysia}	GHG emissions per turnover (tCO2e/MYR\$ mil)		0.42
· · · · · · · · · · · · · · · · · · ·	(2) GHG Emissions – Scope 3*		
- M	Total GHG Emissions (tCO2e)		485
	GHG emissions per headcount (tCO2e)		1.41
mont	GHG emissions per turnover (tCO2e/MYR\$ mil)		0.21
	(3) Total Energy Consumption per turnover (MWh/MYR\$ mil)	0.62	0.47
1890 1920 1940 1960 1980 2000 2023 1890 2023 2023	Employee Headcount		344
ta source: Global Carbon Budget (2024): Population based on various sources (2024) - Learn	Revenue	MYR 2,160mil	MYR 2,231mi
are about this data #WorldinData.org/co2-and-greenhouse-gas-emissions CC BY	Total Energy Consumption (MWh)	1,353	1,050

Insights:

*Scope 3: Employee commute & business travels

- Malaysian per capita CO2 emission is 8. Whilst Magnum's per employee CO2 emission is 4.2, which is below Malaysia's average. • Magnum started disclosing its emissions in FY2024 and will use this data as a base year.
- Scope 2 Solar energy: 1st Phase solar energy installation in 2023, 2nd Phase in 2024 and final Phase in 2025. By 2025, all 9 out of 9 company's owned office buildings are powered by solar energy.

Target:

- To replace all company's fleet vehicles to Electric Vehicles upon replacement
- To reduce 25% of Scope 1 & 2 emissions by 2030.
- If MOF issued online gaming license within these 5 years, targeted objectives may be accelerated accordingly. $\frac{1}{2}$



END

MAGNUM BERHAD

(197501002449)(24217-M) (Incorporated in Malaysia)

Summary Of Questions And Answers At The 49th AGM

Question 1: By Mr Tan Chee Yian

After the listing of U Mobile in the near future, is there any plan for the Board of Directors to reward the shareholders?

Answer 1:

As you are aware, U Mobile at some point will be listed. This has been an exercise that has been on the planning stage for a few years now. There have been some changes in terms of shareholdings and the trajectory of 5G by U Mobile. So because of that, the timing of the listing is somewhat uncertain. It is possible that it could be listed by the fourth quarter of this year or the first quarter of next year. That is the best estimate at this stage but that is certainly not cast in stone at this point.

In terms of what we will propose to use or apply the proceeds on, a really substantial proportion from that will be used to reduce our MTN (Medium Term Notes) programme. We have to remember that we have a RM1.0 billion MTN programme and the outstanding of which is at RM725 million now. We would like to bring down to a lower level so that we save on interest expense.

Obviously, the uncertainty around the world in terms of what the outlook is and what the projected interest rate will look like going forward is uncertain but, there is a sense that the interest rate may go up globally. So we will be looking at that and as said, a substantial amount will be used to reduce the MTN programme.

The rest of that will be used for operational requirements. Due to the uncertain economic environment, we would need to have a bit more cash buffer for operations.

And the rest of that, we will look at what to do with that in terms of rewarding shareholders but at this point of time, it is a little too premature to decide.

Question 2: By Mr Shak Kum Choy

Just now (during Management presentation) you mentioned that your approval to go online is pending MOF's (Ministry of Finance) approval. How long have you applied for such approval? So how long will you take this (matter) since 3 states already banned (4D sales outlets). Many people would have gone underground. The illegal operators' online system nowadays is so advanced that nobody can match. Even remote area in Sungai Buloh, when the numbers are announced, they (the illegal operators) already can link up all these buyers and tell them how much they have won.

So I wonder why your Apps did not innovate or are you developing your software through a conventional database type of concept? What is Magnum's plan to further improve its Apps?

Answer 2:

We think your question set out a very clear and rational argument on why we should get an online licence. We have been speaking with MOF on the online licence for a long time. They understand the position of DaMaCai being the only operator for the online licence. We think in terms of the argument of having a level playing field, that is a very sound argument to have, plus of course, the opportunity for the legal operators to get back the market share lost to the illegal operators. The government is fully aware of the lost revenue when people buy from the illegal operators. So that arguments are well set out. The only thing stopping the approval (for online licence by the government) is political will and that is something that we really have no control over but, rest assured that is something on top of our agenda and is something that we are constantly looking on.

With regard to the software or Magnum Apps., Magnum has engaged very qualified and good third-party services to develop the Apps. It is really more the regulatory side that is slowing us down rather than the speed of technology development. In general, we have been very happy with our third-party vendors who have experience with banks as well as e-wallets to help us develop our Apps even now and moving forward. So you can continue to expect to see more innovations by the development team, both inhouse and third-party, and we will be rolling it out to our outlets in the next few months. We hope you will continue to look forward to see more innovations coming out from Magnum.

Question 3: By Shak Kuan Choy

Another question is on the Goodwill on page 145 (Note 17 – Intangible Assets) of the Company's 2024 Annual Report. Where did this Goodwill derive from? Is this (Goodwill) a write down of prepayments to secure licence or rights?

Answer 3:

As you are aware, Magnum Berhad was previously Multi-Purpose Holdings Berhad and in 2013, a restructuring exercise where the gaming and non-gaming assets were separately under Multi-Purpose Holdings Berhad and MPHB Capital Berhad respectively before the latter was demerged. This goodwill was created then. It is a non-tangible asset of the Group, and the figure has been tested and verified by Ernst & Young PLT annually for impairment. It has no impact on cashflow.

*** END ***

APPENDIX 4



MAGNUM BERHAD (197501002449(24217-M))

FORTY-NINTH ANNUAL GENERAL MEETING

GRAND BALLROOM, FIRST FLOOR, FLAMINGO HOTEL BY THE LAKE, NO. 5, TASIK AMPANG, JALLAN HULU KELANG 68000 AMPANG, SELANGOR, MALAYSIA. Thursday, 29 May 2025 at 09:30 AM

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RESOLUTION	VOTED	NO. OF SHAREHOLDERS / UNITHOLDERS	NO. OF SHARES / UNITS	% OF SHARES / UNITS	ABSTAIN * NO. OF SHARES / UNITS
	FOR	110	636,612,544	99.986455	
	AGAINST	8	86,244	0.013545	8,265,664
ODDINADY DESCI LITION 2	FOR	109	636,682,891	99.994472	
	AGAINST	œ	35,197	0.005528	δ,∠03,004
ODDINADY DESCI LITION 3	FOR	06	562,482,284	88.339303	
	AGAINST	24	74,247,083	11.660697	201
	FOR	101	640,480,621	98.535069	
	AGAINST	16	9,522,090	1.464931	201
ODDINADY DESCI LITION F	FOR	111	649,961,316	99.993717	2
	AGAINST	Q	40,840	0.006283	201
	FOR	108	641,220,635	99.922926	
	AGAINST	7	494,593	0.077074	Ð
OBDINABY BESOLITION 7	FOR	111	649,722,738	99.996834	
	AGAINST	4	20,573	0.003166	239,501
Note: * These votes refer to holders who have pre-determined abstain	ave pre-determine	d abstain from voting in the Proxy Form or holders refrained from voting due to conflict of interest.	r holders refrained from v	oting due to conflict of	(Less)